

# INTEGRA e-business suite



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### 1.1

#### **INTEGRA E-BUSINESS**

Multi currencies, multi users, multi platforms, completely integrated modules.

### 1.2

#### **Q & A**

If you have questions that section will allow you to review the questions most often ask when considering INTEGRA e-business for your company.

### 1.3

#### **E-DISTRIBUTION**

The distribution suite is composed of all the modules you need to run an efficient supply chain, inventory management and soles order process including pick/pack and ship with Logistic integration.

### 1.4

#### **E-MANUFACTURING**

Lean manufacturing, MRP II, multi level BOM, optimized routing, finite capacity scheduling are only a few of the multiple features the manufacturing suite can offer your business

INTEGRA e-business is your **web centric ERP**

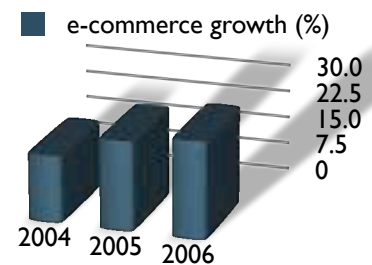
## Leverage the Internet to grow your business faster

INTEGRA e-business is a web centric mid-market ERP, CRM and e-catalog solution using leading edge technology, to allow your company to respond to market faster by tying its system. JBM Logic Inc, develops INTEGRA e-business, is committed to excellence in serving its customers. This multi language software offering menus in English, French or other languages was developed using the most recent language tools that runs on Oracle relational database.

INTEGRA e-business is an integrated information management system, which allows the development of personalized tools that helps you in the day to day decision process that today's manager faces.

INTEGRA e-business's is deployed within a familiar interface, a Web browser. It simplifies training and allow easy deployment to all your users local or remote, without requiring expensive third party (Citrix, WTS). All users, whether they are your sales force, customers or suppliers have access to your company in real time.

The use of RSA encryption safeguards your communication from tampering. Using the Internet saves your company money and provides your users with instant access to the information they need, when and where they need it.



*Catch the e-commerce growth*

INTEGRA e-business is secure

### Meet your needs

INTEGRA e-business's flexibility allows fast customization of the system to rapidly respond to the needs of your company. The speed with which these modifications may be realized reduces the cost of implementation and maintenance. These adaptations then become core to Integra and are supported and upgraded with no additional fees.

INTEGRA e-business is reliable and robust software; it respects the sub adjacent principles to the quality of accounting information - maintaining the audit trail and control of data integrity.

All INTEGRA e-business modules are fully integrated. The system manages postings to different accounting modules affected by the data entry. Additionally, the system controls data access and maintains a complete audit trail.

# Q&A

## INTEGRA e-business runs where you need it

### ***What operating system are supported by INTEGRA e-business?***

INTEGRA e-business can be executed on more than 10 different platforms and hybrid architectures, in effect making INTEGRA e-business platform independent. For instance, if your company runs **Mac OS X, Microsoft Windows, Sun, Unix and Linux**, are all supported. The portability of INTEGRA e-business to various platforms protects your investment in the cost of developing a customized solution. In the case of a situation where a technological change imposes itself on your company, INTEGRA e-business can easily be ported to the new technology. Therefore, your initial investment in INTEGRA e-business is protected if need arise to upgrade of your information system.

### ***Can multiple users use the software at the same time in the same area like customer profile and sales order even during posting?***

INTEGRA e-business is an accounting system that permits multi user access simultaneously. INTEGRA e-business was conceived to answer the requirements of multi user architectures, with Oracle row locking technology, a posting is possible even when other users are accessing the software.

In a lot of system today, different users frequently find themselves confronted with data that has not been updated. This implies the obligation to enter data more than once. This redundant activity increases the cost of database management. INTEGRA e-business resolves these weaknesses. INTEGRA e-business is architected in a manner that minimizes the cost of database management.

### ***What do you mean by Web centric ERP?***

INTEGRA e-business can run in your Web browser without requiring Windows terminal server or Citrix. Using the latest tools from Oracle Integra can support up to 250 users simultaneously

on a single server. INTEGRA e-business offers you all of its interface and all reports in your Web browser, allowing you to easily deploy the software to all of your locations easily and securely.

Your business partner can use the HTML modules to interact with your business. INTEGRA E\_BUSINESS offers complete B2B and B2C e-commerce, complete with order tracking, live stock update, private price list and self service account management. The purchasing portal allows your EDI partners to send you the electronic business document to do transactions, from orders to payment including invoice, inventory management and schedules.

### ***How can we extract information from INTEGRA e-business to match our decision process?***

The report generation is done using software your users already know, such as Word, Excel and Outlook. The complete data model is published and our support team will even help you to build the report you need.

INTEGRA e-business answers the requirements of the modern manager. It provides a user-friendly environment for the development of decision support process tools. It offers fast report generation and the tools to create complex simulations based upon the financial information available. INTEGRA e-business analyses data in real time with minimum effort.

### ***What services do you offer to implement INTEGRA e-business?***

Training, Implementation and Customization of INTEGRA e-business users is easily accomplished by using best practices built on 20 years of experience.

The certified INTEGRA consultant can quickly train users on the strengths of INTEGRA e-business as a management tool as INTEGRA e-business is intuitive and easy to learn.

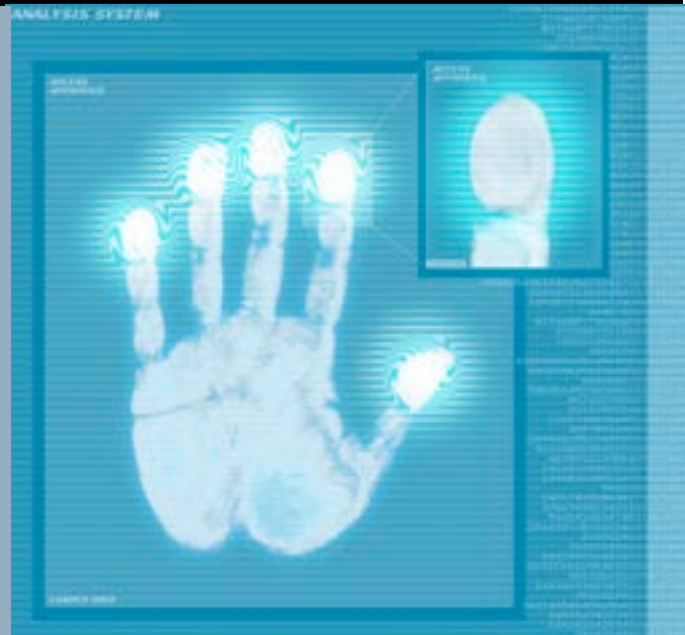
## SYSTEM MANAGER

### YOUR CONTROL CENTER

INTEGRA e-business can easily be deployed where it counts using a simple Web browser. Consequently, security needs to be flexible yet powerful enough to keep the information secure. The latter can be achieved by configuring data access by screen and report with the desired privileges (read only, update, allowed, delete). If this is not enough Integra allows you to control information access down to the field level.

"...with our customers accessing the system, I trust that the security model of INTEGRA e-business keeps us in control of our information"

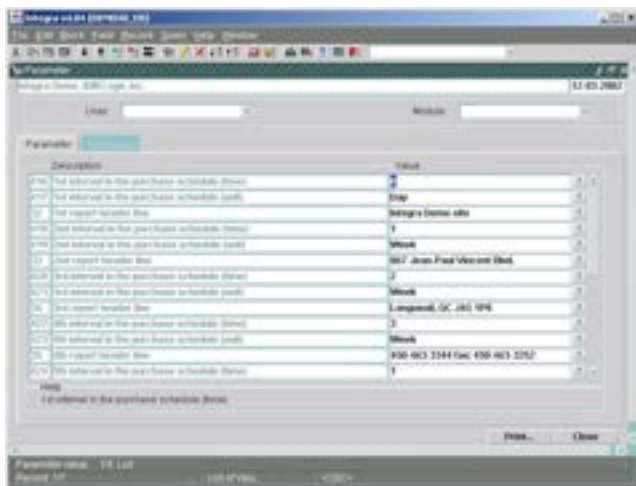
*Edwiges Demelo, CIO, Momentum Microsystems*



The System Manager is the control center of Integra. All system-wide operations are managed within this module. Integra System Manager allows the parametric configuration of the system, with over 900 parameters affecting everything from the length of your product number to invoicing control. Within System Manager you will modify menus for user groups, control access and security, manage taxes and multi-currency, define transport types and rates, create an organization chart, perform bank reconciliation and a host of other system control activities. System Manager will support your efforts to match your new system to your existing workflow and business process.

### Centralized access Secure & Flexible

This module gives centralized access to the common functionality of all INTEGRA e-business modules. By centralizing certain information you can reduce entry time for items like payment terms that are used by four modules (AP, AR, OE & PO).



All of the system behavior can be updated in one location while security can be configured to suit your organization requirements with INTEGRA e-business System Manager. The dynamic menus provide access to **only** the screens and reports granted to this user, thus reducing the burden of system administration.

### All the features you need

## Characteristics of system manager

- Company creation & maintenance
- Creation of users, password access and privileges
- Creation of program groups
- Configuration of default values parameters
- Configuration of date formats
- Configuration of Business Unit (profit center, cost center, division...)
- Unlimited bank accounts definition
- Definition of payment terms & payment discounts
- Definition of sales taxes by territory
- Creation of texts, notes and reminders
- Currencies definition and conversion rates
- Configuration of menu shortcuts
- Configuration of posting elements by sub ledgers
- Printer configuration
- Bank Reconciliation
- Workflow creation for approvals/restrictions by electronic document
- Creation of a boiler plate reference list by the system for fast entry
- Creation of a calendar for reoccurring tasks (reports, printing etc...)
- Search facility across the system is a breeze to use, if its green you can find it...
- A quick tool bar allows access to common functions in the system; calendar, search, save, delete, cut & paste etc...



## GENERAL LEDGER

### DIVISIONAL REPORTING

Whatever your business structure, the flexibility of INTEGRA e-business General Ledger will meet the most demanding business unit definition. It will be easy for you to produce divisional financial reports and to roll them up to corporate financial statements in one click.

“I saw days of work producing financial statements brought down to a few hours, using the Financial Statement report writer of INTEGRA e-business.”

*John Brodeur, CEO JBM Logic*

### Your accounting foundation

## General Ledger

The General Ledger is the foundation of your accounting system. Its built-in flexibility meets both the current and future financial needs of organizations of all types and sizes. The General Ledger provides a robust feature set designed to meet even the most demanding budgeting and processing needs. Customize it to satisfy your needs by using the many tools in the system including a built-in financial report writer that provides a timely picture of fiscal activities. The General Ledger fully integrates with all modules and is the key to maximizing the efficiency and accuracy of your financial data.

INTEGRA e-business General Ledger is a flexible and powerful tool. From its support of multiple currencies to its configurable hierarchical chart of accounts, it can accommodate any size organization. Journals can be created on the fly to group similar transactions for analytical purposes. Its integration with

Excel allows managers to query real time accounting information from sales to cash flow.



### All the features you need

## Characteristics of general ledger

- Multi-currency support
- Flexible financial report writer
- 13 selectable columns for P&L, by percentage of sales, actual vs budgeted, monthly, quarterly and yearly.
- Creation of financial ratio report
- Detailed cash flow projection
- Flexible hierarchical chart of accounts to reflect your corporate structure, by division, department,

branch...

- General Ledger journal reporting
- Selectable description for the journal entry posted to the G/L
- Transactions grouping
- Personalized journal creation
- Unlimited transaction history
- Fiscal year with one to 52 periods
- Budgets by account and by period
- Automatic budget updates in percentage by period or fiscal year
- Business unit hierarchy manageable by department or division up to 10 levels deep
- Capacity to maintain 2 concurrent open financial years
- Automatic distribution
- Automatic entry reversal
- Statistical G/L accounts
- Automatic recurring G/L entry
- Automatic reversal of accrual entries
- Interactive drill down from the GL accounts, to journal entry, down to the original transaction
- Audit trail accounting down to the justification item
- Fund allocation tracking updates from the purchase entry, the budget allocated and not accounted for, so exact budget tracking can be made.



## ACCOUNTS PAYABLE

### YOUR PARTNERS DASHBOARD

With hundreds of vendors to deal with, monitoring their performance and making sure all deadlines are respected is the focus of the Accounts Payable module of INTEGRA e-business.

“...with 3 divisions to manage, the check generation of INTEGRA e-business with its MICR encoding reduced our check processing time by 70%”

*Samuel Keeler, IT Director, Jolly Farmer*



INTEGRA e-business simplifies the accounts payable task by integrating purchase orders for automatic invoice creation and online approval of payment for easy check generation. Since all information is stored in a common location, by drilling down, a manager can determine which vendors performed the best and worst.

**Do the entry only once**

### Full integration with PO & GL

The Accounts Payable module provides robust accounting features to streamline the entire cash flow process and help save money. The Accounts Payable powerful library of accounting and reporting features facilitates rapid entry of vendor invoices while seamlessly managing cash disbursement and complete check reconciliation. With this comprehensive financial management tool prioritize payments, negotiate terms and manage your cash flow better. The Accounts Payable makes it easier to manage the detailed information your company requires. To ease information tracking you can drill down from any A/P document to all related documents (Purchase Order, Receipt, Check, RMA).



**All the features you need**

### Characteristics of accounts payable

- Customizable reports
- Unlimited number of suppliers
- Unlimited history of detailed transactions
- Management of complex payment terms and early payment discount
- Print report of all AP adjustments
- Complex PO receipts vs AP invoices matching capabilities
- Account aging with selectable aging columns
- Unlimited notes per supplier
- Statistical summary report of transactions
- Vendor performance report
- Detailed or summarized account statements
- Supported documents are invoices, debit, credit and adjustments
- Complete history of all transactions and their attachments
- Print the pre-list of payments
- Automatic calculation of amounts due (by amount, by date...)
- Execution of payment generation with selectable parameters
- Allows grouping of suppliers by region, category and/or territory
- Restrict supplier access by status on hold/review
- Allows separate accounting of cash advances and deposits on account
- Allows the data entry of post dated checks accounted for in the appropriate period
- Allows the usage of different types of payment (cash, check, credit card...)
- Permits the printing of “account aging” for an earlier date
- Permits the management of parent/child supplier accounts
- Automatic generation of supplier invoices with a link to the purchasing module
- Validation of data entry of invoices with a difference against P.O. reception
- Report of the differences between PO, receipts and supplier invoices
- Complete multi-currency capability
- Preserves transactions in their original currency to ease AP reconciliation

## ACCOUNTS RECEIVABLE

### GET YOUR MONEY FASTER

Managing cash flow is crucial in every sector of your business. INTEGRA e-business accounts receivable is an extremely important tool to manage cash inflow quickly and efficiently. You can enter note to keep track of important events in AR and set yourself reminders so you don't forget to followup.

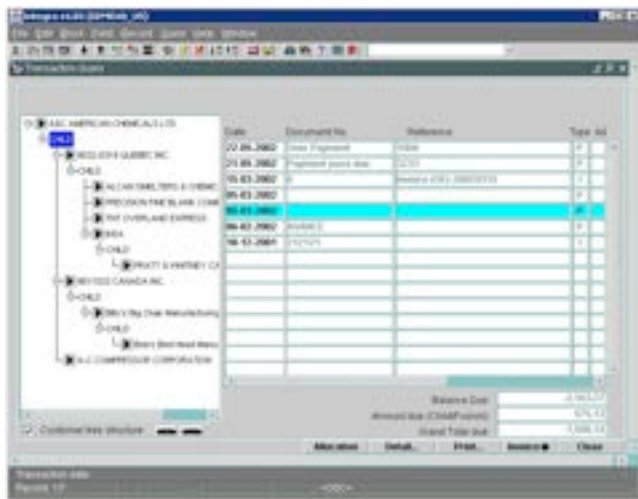
"...by keeping track of information in customer notes of INTEGRA e-business our collection period was reduced from close to 60 days down to 30."

*Brigitte Gagné, AR responsible, Cycles Lambert*



The Accounts Receivable module manages customers and fine-tunes customer relations by keeping track of important sales information and outstanding balances. Accounts Receivable allows easy cash application to outstanding invoices. Further more, you can manage national accounts by grouping customers to allow consolidated cash receipt. All these features are fully integrated with the bank reconciliation module.

A/R module collection facility will help you reduce your collection period. The robust Accounts Receivable solution can be used stand alone or as part of an integrated system (Order Entry and invoicing). You can drill down from any A/R document to view all related documents (Invoice, Cash entry, Credit note, Return).



Get a quick access to all required information

### Complete customer history

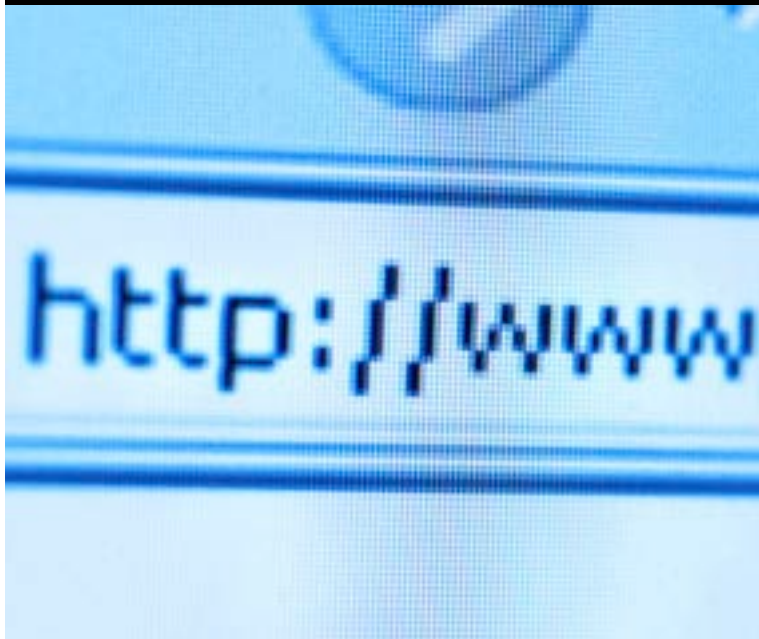
Its complete account history allows managers and sales personnel to view all information needed to take action. Linked with MS Office word processor, the module becomes a powerful communication

tool to selectively target your top 20 customers or find out why another 20 stopped buying. From average time to pay, to biggest invoice, the information is readily available.

All the features you need

### Characteristics of accounts receivable

- Customizable management reports
- Manages national accounts (parent/child)
- Unlimited number of clients or transactions
- Unlimited detailed transaction history
- Management of complex payment terms and early payment discount
- Validates credit limit and aging
- Unlimited notes per client
- Automatic elimination of chosen balances
- Summary transaction statistics report
- Detailed or summarized account statements
- Available documents: invoice, debit, credit and adjustments
- Print the bank deposit slip
- Print AR aging by salesmen, region, category and territory
- Restrict sales to client using status as: on hold/in collection/for review.
- Hierarchical view of customer relationship
- AR allocation distributes the payment of different client accounts by a third party
- Complete CRM integration with optional module
- Allows accounting of cash advances and deposits on an account
- Allows data entry of post-dated checks accounted for in the appropriate period
- Allows the usage of different types of payments in cash receipt (Credit card, cash, check...)
- Complete refund management with level of authority processing and check emission
- Permits the printing of "account aging" for prior period
- Complete multi-currency
- Interactive drill down to the original transaction (invoice, credit note or check entry)



## E-COMMERCE

### LIVE & INTEGRATED

A lot of systems make promises when it comes to e-commerce, INTEGRA e-business delivers on all of them: complete integration on the same database as the ERP so NO duplication, NO import/export, just a simple and secure business solution that is fully customizable to your company look & feel.

“...just three months after we went live with INTEGRA e-business e-commerce, 30% of our orders were coming from the Web...”

*Frank Gauthier, Marketing director, Cycles Lambert*

### Open 24 hours

## The Web is a reality

The B2B e-commerce module of INTEGRA e-business is working for your organization 24/7. It allows your customers to interact with you on their time schedule. Whether they want to look at your latest product offerings, get detailed information on specific items, track their orders, print their statements, INTEGRA e-business B2B e-commerce site is there to serve them. The site is fully secure using the latest encryption and credential validation.

Since the B2B e-commerce site is part of INTEGRA e-business, there is no need to maintain separate databases, costly updates and synchronization, you update your information in one area and it is automatically reflected in the rest of the system. With security access and purchaser/user roles, your customers can select who can place orders, who can do tracking and who approves a request for quote, all using a simple Web browser.

Its complete statistical analysis gives you an insight onto customer behavior, which product is most popular, which pages are visited the most etc... Using the latest AJAX technologies INTEGRA e-business improves your customer experience by improving response time and

reducing page reload, while maintaining compatibility with the latest browsers IE and Firefox.

### All the features you need

## Characteristics of e-commerce

- No limit of clients or transactions
- Unlimited historical detailed transactions
- Validates credit limit, aging and other business rules
- Management of multiple shipping addresses
- Multiple level of private price lists (Clear out, promotional, regular)
- Supports volume discounts
- On the fly generation of statement of accounts
- Site navigation per category or up to 3 user defined criteria (ex.: brand, size, color)
- Template driven look & feel to easily customize the site to your company's requirements
- Summary transaction lookup on orders, shipments and invoices
- One click shipment tracking
- Third party logistic tracking integration (UPS, FedEx, USPS, DHL ...)
- Supports on account and payment gateway integration (credit cards, debit card, checks)
- Validates inventory availability on the fly
- SSL encryption support
- Restrict user access with privileges

- and roles (purchaser, manager)
- Allows the user to put a product on watch for subsequent arrival and automatic e-mail notification
- Offers substitute products to keep the sale even if the product is not in stock
- Permits the definition of complementary product to increase sale
- Multiple searches to help your customers find what they want fast (keywords, categories, price ranges, 3 levels, new arrival.....)
- Calculates on the fly the appropriate shipping charges and estimated time of arrival of the order
- Multi-currency and multi language from a single database.





## CRM

### BETTER CUSTOMER RELATION

The CRM module of INTEGRA e-business allows your sales team to focus on their objectives. It allows recording of all customer/prospect activities, sales call, meeting, quotes... Since it is tightly coupled with Integra there is NO expensive and cumbersome bridge or synchronization required between ERP and CRM data. Your administrative team and sales team share the same 360 degrees view of the customers.

"... being in sales for 15 years, I wanted a tool that was flexible that would keep track of the entire sales process, INTEGRA e-business was the answer."

*Jean Charron, sales manager Consultech Solution*



The CRM modules allows your company to manage its sales pipeline efficiently. It tracks sales opportunities from the lead status to the P.O. You can easily navigate through opportunities using a visual representation of your pipeline. Managing activities, tasks and contacts, in relation to an opportunity, is done from one convenient screen.

### Access the CRM from anywhere via the Web Easy to use interface

The CRM module allows your company to manage its most important assets, its Customers base. It creates a central repository of all client data: meeting history, phone conversations, outstanding quotes, historical orders, etc...

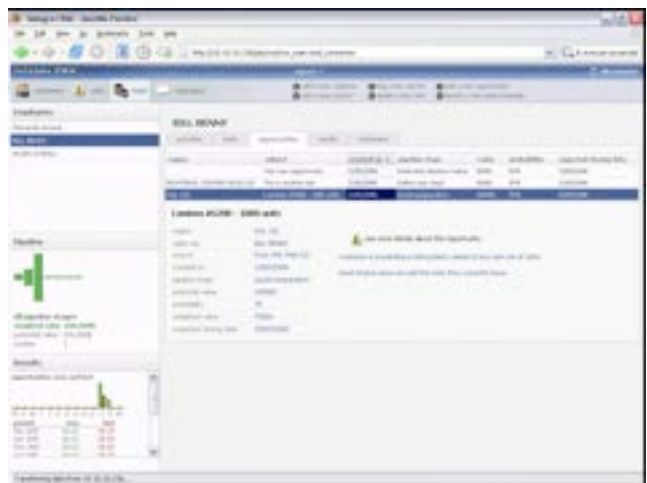
The sales team management menu offers the sales manager a company wide sales dashboard where he can drill down from an employee to its customers to its opportunities and all relevant information. Its display gives access to user only the information assigned to them while the manager can see all information of his subordinates.

With the marketing campaigns tracking module, the marketing department can measure the effectiveness of any customer acquisition effort. You can also easily create and send e-mail campaigns to customers by target segment.

### All the features you need Characteristics of CRM

- Customizable management reports
- No limit of clients/activities/tasks...
- History with unlimited detailed transactions

- User friendly
- Management of multiple contacts for a sale opportunity
- Multi level data access by authority
- Graphical view of the sales pipeline and win/loss
- Easily assign tasks to other users
- External electronic document can be tagged to opportunities and clients (Brochure, Spreadsheet...)
- Template driven look & feel to easily customize the site to your company's requirements
- Summary transaction lookup on orders and quotes
- One click information access
- Third party integration available (Mapquest, Outlook...)
- CRM home page shows a dashboard to keep the efforts in focus
- Rapid e-mail campaign creation wizard
- Automatically creates follow-up tasks for every e-mail pieces sent
- Segmentation wizard for targeted market definition





## CUSTOMER RELATION MANAGEMENT - CRM (SUITE)

### CRM

Customer relation management is about people caring and dedicating more time to serve the customer they work with, INTEGRA e-business CRM, by providing them with the information they need, helps them achieve that goal.

“using a Web 2.0 technology called ActivePH, the CRM gives a complete user interaction using a simple Web browser while offering the richness of a full-fledged application. The team is proud of this next generation application...”

*Luc Brodeur, senior analyst, JBM Logic Inc.*



### Reach farther into your customer base

#### Marketing

- Helps facilitate marketing efforts at a contact, group or campaign level.
- Tracks contact management related activities.
- Tracks specific sales opportunities based on a company defined sales cycle and provides monthly forecast information.
- Helps ensure that prospects are contacted at the appropriate time.
- Alerts sales persons to critical timeframes during the sales process.
- Provides a central repository for prospect information.
- Tracks lead sources in order to analyze the effectiveness of your marketing campaigns.
- Enhances internal and external communications.
- Provides a complete 360 degree view of each prospect.

### Automate all facets of customer interaction

#### Workflow

- Contact management & reminders creation.
- Records activities against a sales opportunity or directly against a contact.
- Sets tickler date for next follow-up.
- Keeps an history of all contacts/activities for a specific customer/contact or for a sales opportunity.
- At the customer/contact level you can view activities just for the contact, for all sales opportunities, for support issues (Incidents) or any combination.
- Manages marketing campaigns and lead sources.
- User-defined lead sources can be defined.
- Wizard driven marketing campaigns creation.
- Assigns a lead source to a campaign. (to track costs, responses, ROI, etc...).
- HTML e-mail broadcast capability (produces newsletters or “individualized” e-mail or letters).
- In-bound/Out-bound telemarketing.
- Monitors the success of a campaign (trade-shows, advertising, or web seminars).
- Reports on the number of prospects and/or sales opportunities that resulted from each campaign (Lead Source).

### Complete sales force automation

#### Sales Opportunities

- User-defined sales stages that records progress through the sales cycle.
- Records all contacts and history for an opportunity.
- E-mail to contact directly from the opportunity.
- Receives and associates incoming emails with sales opportunities (OS scripting)

## INVENTORY CONTROL

### THE RIGHT PRODUCT, IN TIME

Your customers want your company to have in stock the product they want NOW. You want to lower your holding cost and be able to manage your inventory in real time, The inventory control module enables you to do this.

“... INTEGRA e-business Inventory Control module allowed Pyradia to have less than 2% of unexplained variation on inventory of 2M\$ which is half of Industry standard for us....”

*Albert Beyrouti, CFO Pyradia*



### Complete warehouse management system Simplify operation

The Inventory Control module offers integrated multi-warehouse, multi-bin and location specific Min/Max inventory management. Inventory Control manages stock levels and processes inventory receipts, shipments, returns and adjustments. This module provides extensive screen query and reporting functions to give detailed current information on quantities, prices, item movement and sales history crucial for effective inventory management, regardless of business size. You can create your own inventory types such as kits, assemblies, services and components. User definable fields provide flexibility in product descriptions and product options are a proactive sales support tool. Units of measure offers the possibility to buy in one unit and sell in another.

The Inventory Control Module answers the most often asked questions in your company, is it THERE? If not, when? Who requires the product and do we have what it takes produce? An easy to consult inventory query screen offers this information. With bar coding & bar code readers, inventory tracking can be quick and precise. The multiple inventory location support allows you to centralize all information about your various stock locations in one screen. The flexible accounting cost model allows you to choose, based on your company policy, FIFO, LIFO, etc..

### All the features you need Characteristics of Inventory Control

- Customizable management reports
- No limitation of the number of inventory items or transactions
- Price report by item
- Supports multiple inventory item locations and supports multiple BINS per item
- Grouping of accounts affected by category/product
- Transactions supported: receipt, delivery, transfer and adjustment
- Audit trail to the justification item
- Supports an unlimited number of components and/or BOM by items
- Easy file attachment to show: brochure, specs, video of the product or BOM
- Dynamic units of measure with ratios, allow to stock by kilo and sell in pounds, with a price per feet
- Inventory costing method supported: LIFO, FIFO, average cost and specific
- Allow assembly by standard cost
- Allocate a product to different suppliers and keep the supplier's cross reference and pricing
- Lookup by supplier part numbers
- Supports non-stock items and non-inventory items (professional fees, ...)
- Realtime inventory query with interactive drill down on:
  - Sales Orders, Requisitions, P.O., on Hand, In production, WIP
- Quantities by warehouse and by bin
- Supports multiple BOM and sub-assembly routing by product
- Simulation of production for cost and stock validation
- All stock movement are executed in real time
- Print the list and count of inventory quantities
- Generate inventory adjustments at data entry or by physical count
- Excellent landed cost calculation including multi-currency and multiple consolidated costs (sea transportation, brokerage fee, duty tariff...)
- Can be interfaced with bar codes to simplify data entry & inventory physical count
- Multiple BOM with version tracking and Engineering Change Order (ECO)
- Multiple description options and User Definable Fields.
- ABC classification

## PURCHASE ORDER:

### SIMPLE SUPPLY CHAIN MANAGEMENT

With INTEGRA e-business P.O. module you can easily manage inventory replenishment with ease.

“...we like the birds eyes view of PO provided by Integra e-business PO module”

*David Daigle, COO, Patriot System inc.*



When combined with Accounts Payable, Inventory Control, Order Entry, and Manufacturing, the Purchase Order module provides a comprehensive and integrated purchasing system. The purchasing cycle is fully managed: allocating PO items to requisitions, orders or to stock; receiving function automatically updates inventory and orders for received items; ready-to-ship orders are generated; invoices automatically transferred to Accounts Payable. By using the advanced purchase scheduling feature you can ensure none of your critical inputs is out-of-stock. Drill down from any PO to all related documents.

### Make your supplier part of your organization

#### All documents are electronic

INTEGRA e-business Purchase Order Module enables you to maintain the right stock whether you keep stock or buy just in time. The automatic purchase order generation is an invaluable assistant for the buyer. Its multi currency support and document printing in the language of the recipient makes it a perfect tool for international trade. With bar code integration less time is spent on data entry and more time is left for vendor relations. Historical information on prices and supplies is available throughout the complete history of a product and/or a supplier, so the buyer and manager have all the information on hand.

 A screenshot of the INTEGRA e-business Purchase Order Module software interface. The window displays a list of purchase orders with columns for Order No., Date, Vendor, Product, Quantity, and Amount. The data is organized in a grid format, showing various order details and their corresponding values.

### All the features you need

#### Characteristics of PO

- Customizable management reports
- No limit to the number of orders or items on an order
- Handles open orders and releases against open PO
- Online inventory query
- Online query of back ordered and already delivered quantities.
- Instant update of inventory status
- History of orders by supplier
- Import vendor product listing
- Tax tables by territories
- Integrated to the Sales Price Management module
- Management of pick up addresses
- Generation of AP suppliers invoices
- Report of purchasing requirements
- Back order report and duplication validation
- List of carriers
- RFP can easily be converted to orders
- Allows the data entry of notes directly on the purchase order
- Allows notes to be included on an order and/or with the receipt.
- Delivery date per item ordered and print labels for items received
- Print supplier documents (Receipt, Orders, RMA) as per the language of the supplier
- Purchasing approval screen protected by user access privileges
- Credit approval screen with inter active drill-down on the vendor account, the PO and the inventory
- Allows data entry and the printing of the pick up slips
- Customization of complimentary documents (waybill, proforma, and duty forms...)
- Creation return merchandise authorization (RMA)
- Complete purchasing query by vendor and/or product
- Generation of purchase orders based upon inventory requirements
- Multi-currency and transactions are kept in base currency
- Purchase Order generation based on requirements and supplier sourcing
- Price lookup by source information, last cost or historical cost
- Receive by batch and record serial/batch numbers



## ORDER ENTRY

### LESS DATA ENTRY MORE SELLING

Order Entry handles all order entry, invoicing and tracking needs. It also complements your logistic with a complete pick/pack and ship workflow to allow your company to deliver goods to your customers faster than your competition.

"...Ouellet Electric handles over 100 orders a day, INTEGRA e-business allows us to do this with little effort and with no error..."

*Patrice Roy, Cost analyst, Ouellet Electric*

### A system working the way you do **Invisible system**

When you are talking to customers to take orders you want the information with little or no effort. You want to see the order entry module operate transparently, so you can concentrate on selling NOT on operating computers. The OE modules also prints invoices, credit notes, order confirmations, packing slips and shipping labels.

This module also integrates batch picking; wave picking and priority sorted pick to help you prepare these important customer shipments, based on your business process. Track transaction details and sales information on screen and in printed reports. Order Entry integrates fully with Inventory Control and Accounts Receivable so you always know inventory levels and status of customer accounts. Drill down from any sales order/invoice to all related documents.

INTEGRA e-business Order entry is flexible and easy to use. From quick customer selection to personalized mandatory field, the order entry module gives feedback to the user from other modules it links to, i.e. if credit or payment terms are a problem, the order is put on hold. Stock levels and customer purchase histories are available with the click of a

mouse. Excel integration allows the user to create dynamic Pivot Tables that update in real time. Sales calculations by region and/or by product category are just a few clicks away, and can be customized by the end user.

### All the features you need **Characteristics of order entry**

- Customizable reports
- Unlimited orders or items
- Handles recurring orders
- On line validation of credit limit, target profit & terms
- On line inventory query
- Instantaneous inventory update
- Automatic information on the credit situation
- Complete client order history
- Product lists searchable by description
- Tax table by shipping territories
- Integration to sales price module
- Print shipping labels
- Complete Sales Report
- Back order listing
- List of carriers
- Duplication of orders
- Management of shipping addresses and invoicing by line item
- Automatic generation of invoices and way bills
- Control of returned merchandise approvals (RMA)
- Classification of orders by origin
- Automatic generation of work orders\*
- Deposit and/or payments on orders
- Quotations can be converted to

- orders
- Allows the entry of notes on orders, invoices or waybills
- Delivery date by items
- Global rebates o order
- Open orders may be modified at any time
- Screen for credit approval with interactive drill down on the client file, the order and the inventory
- Complete purchasing query by client and/or product
- Sales reports with profit margin analysis
- Can separate product characteristic from SKU (size, color, grade)
- Allow configuration of product options
- Multi-currency and transactions are kept in base currency.





## LOGISTIC INTEGRATION

### SHIPMENT TRACKING THE EASY WAY

“Where is my order?” If your company is like most, once the shipment leaves your premises this question is not easily answered. This is where logistic integration comes into play.

“Swing Ltd. needs to ship over 150 packages a day in peak periods. Manifesting, printing packing slips, labels, updating orders with tracking information and invoicing shipping charges are all done seamlessly with INTEGRA e-business logistic integration module...”

*Will Haley, Sr. Manager global operations, Swing*



As you complete a manifest to ship an order, the information is fed back to INTEGRA e-business and the shipment tracking number, the weight and even what product is in which box is available at the click of a mouse. Furthermore, the tracking number can be clicked and you are taken to the carrier web site at the shipment-tracking page so you can answer that customer's question in seconds. Better yet, with the customer self service module, the customer receives an e-mail notification as the order is shipped. This e-mail contains the URL to track the package easily.

### Consolidate 5 steps into 1 Easy & Integrated

INTEGRA e-business Logistic Integration Module can integrate to multiple carrier (FedEx, UPS, DHL, LTL for carrier such as Yellow and Roadway). The flexible integration of INTEGRA e-business can 'talk' ODBC, ASCII and/or XML to conform to your company's requirements.

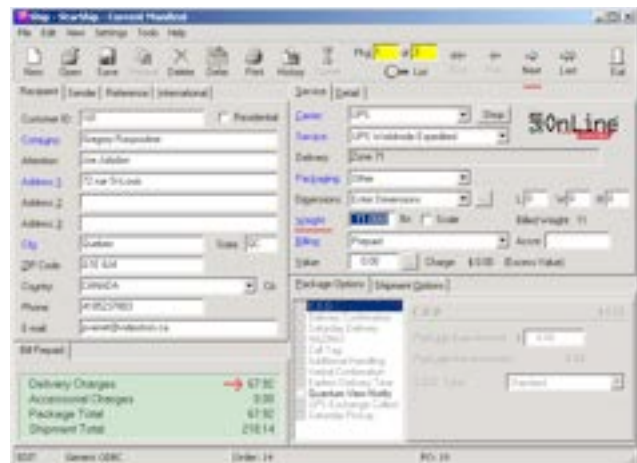
If your company is using more than one carrier, the logistic module ties with Starship from V-Technologies to provide a single interface to manifest all shipments. That interface supports the following: multiple carrier accounts, multiple freight payment methods, returns freight charges and tracking numbers to INTEGRA e-business in only one data entry with no import/export, simple confirmation of shipments within Starship and INTEGRA, updates in real time.

As you can see, it is easy to answer efficiently the question “where is an order?”. With the help of the logistic integration of INTEGRA e-business, your customers, your sales representative and the management will be able to locate any shipment quickly and easily.

### All the features you need

## Characteristics of logistic integration

- Connects out of the box with multiple carriers and software: Starship, UPS Worldship, UPS Connect, FedEx file based, Purolator file based, other can be added as needed
- Supports multiple ship charge account setups (third party billing, COD, on customer account...)
- Supports item per box to ease tracking of lost packages
- Handles invoicing of cost plus freight charges with user defined profit margin
- Links to carrier online tracking system
- Supports bar code entry to reduce data entry burden
- Allows definition of packaging ratio to simply picking and box calculation (ex.: inner carton, master, palette...)
- Supports for scales to precisely calculate shipping charges (requires Starship)
- Fits your specific requirements with optional customization





## CODE GENERATOR

### STANDARD PRODUCT NAMING

In order to effectively perform a search procedure by product description, the latter must be correctly and systematically entered. This is what codification enables you to do.

### No more typo in your description Product creation made easy

You select your product category. The system then asks questions, offers multiple choices and when completed, the product code is created and your descriptions are created in a standardized format. Our latest addition allows you to attach a function to create a Bill of Mate-

rials, dynamically generated, by these questions

- Allows creation of standard questionnaires for a product
- Allows creation of pre-defined segments within the code of the product
- Allows data entry of the variance of a parametric unit of measurement (length, weight...)
- Automatic generation of inventory codes and descriptions in the chosen language



## SERIAL NUMBER

### COMPLETE TRACKING OF S/N

Gives complete traceability of your serialized parts from purchasing, manufacturing, deliveries in a centralized easy to lookup interface.

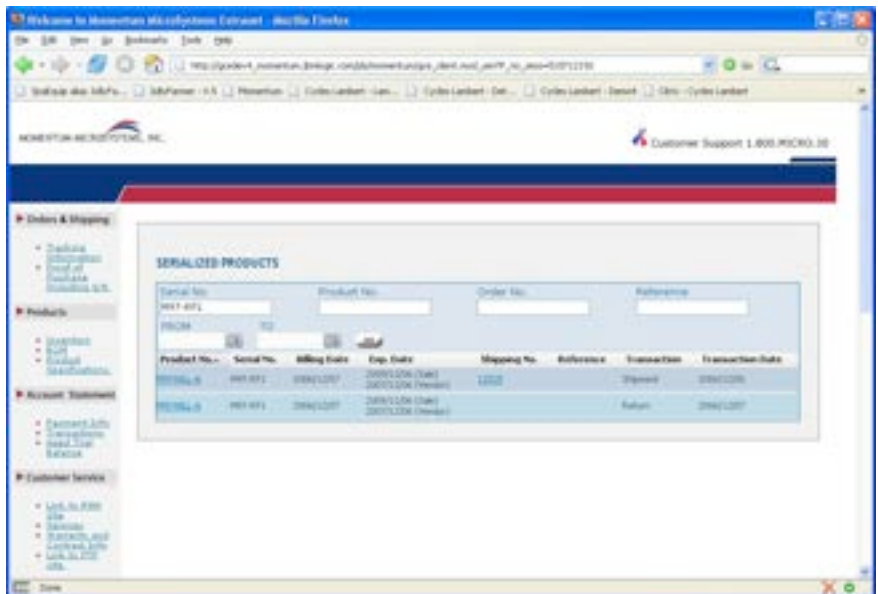


Tough questions easy answers

### Keep tab of all serialized parts

The Serial Number Tracking module tracks serial numbers of products from the time they are factory-made or received until the time they are shipped. This information is permanently recorded in the system, allowing inventory control personnel access to a wealth of historical and validation information. The information maintained by the Serial Number Tracking system is extremely helpful when returning a defective item to your vendor, verifying a returned item from your customer or generating a blanket recall.

- Get control of serialized parts from receiving to shipping and all intermediate steps
- Track S/N or Batches
- Supports bar code scanning





## PRICE LIST

### PRICING MADE EASY

No matter how complex your pricing model is, INTEGRA e-business price list can meet your needs: from unlimited quantity price break, volume discount, yearly sales target, private list, clear out, monthly special to name a few.

We do pricing the way your company does it

### Tailor your pricing model to sell more

With the Sales Price module customer-pricing requirements are easily set up to suit specific needs. From individualized price lists per customer and categories of customers, per product, per segment, such as color, size or model, to discount lists per product category, per quantity, per client and/or category of clients, the matrix allows easy access and maximum flexibility.

- Assigns individual price list per currency, for a time interval to an individual customer of a category of clients
- Permits the creation of discount list per product quantity for an individual customer of a category of clients
- Prints a tabulated price list for distribution to customer or employee
- Links to order entry screen for live price lookup
- Allows the creation of items in real time at price list creation.

# M4283



A user friendly graphical environment enables employees to spend less time entering data. The Bar Code module, integrated to the latest Bar Code hardware, offers a true turnkey Bar Code solution. It is possible to select the type of BARCODE, including UPC codes, code 39, code 128 or others; and it also interfaces with various equipments, i.e., wand, magnetic reader, label printers, etc.

## BAR CODE

### FASTER DATA ENTRY

The bar code module can print bar code and scan bar code in any Integra field from inventory count to serial number data entries, thus reducing the number of data entry error with a swipe of the code.

## ATP

### AVAILABLE TO PROMISE

Being able to quickly give the customer the right answer as to when a product will be delivered to his premises is no simple task. Production lead time, vendor delay, sales order priority clutter the picture. ATP resolves the dilemma by doing complex calculations and provides the best date optimized for your environment.

Take guesswork out of providing exact delay to customers

### Optimize your product pipeline

With hundreds of products in inventory, hundred more on PO's coming in and hundreds on sales orders and manufacturing orders, how can we reliably answer the question, "When will I get my order?", the solution is ATP. Using advance algorithm, your sales and PO information, ATP optimizes your product flow to fulfill more orders, while purchasing less. The system shows you what quantity is available for sales and when. If a delay occurs, the system can produce an impact report that allows you to take action.

Product	Quantity	Status
Product A	100	Available
Product B	50	Delayed
Product C	200	Available
Product D	75	Delayed
Product E	150	Available
Product F	30	Delayed
Product G	120	Available
Product H	60	Delayed
Product I	90	Available
Product J	40	Delayed



## POINT OF SALE (POS)

### THE QUICK WAY TO SERVE CUSTOMERS

Your customers do not want to wait in line when they are ready to checkout at the counter. With INTEGRA e-business a typical POS transaction takes less than 5 seconds. By being fully integrated to inventory, the purchase department is notified in real time of stock depletion. Replenishment is activated before the store runs out.

“... by tightly coupling the Web site and the POS your company can offer a seamless experience, no matter your customer interface preferences...”

*Pierre Verret, Web architect, JBM Logic inc.*



### Improve your customer experience Simplify operation

An easy-to-use graphical user environment allows employees to spend more time with clients and less time entering data. The Point of Sales module integrates to the latest hardware, an 80-line display, a cash drawer, a 40-column printer and bar code readers to offer a true turnkey PC-based Point of Sales solution. This module supports lay away, multiple payments, return and exchange.

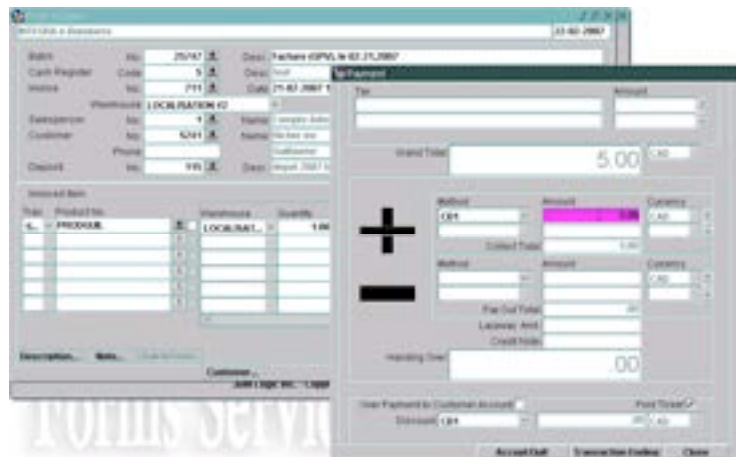
Its tight integration with Excel allows managers to query sales by department; stock level & cash flow while operation are live. Lay-away, deposit on order and returns are all handled live and update inventory automatically, so your operations are never caught shorthanded.

By having one tightly integrated system in real time your company will save all the hassle of having to manually synchronize its POS with the rest of your inventory, purchasing and accounting system. With this integration, your company is able to quickly react to customer demands by either generating inter store transfers or issuing POs for inventory replenishment. By using the detailed centralized SKU sales history you can build queries and OLAP cubes to drill down into your data and forecast product requirements.

### All the features you need

## Characteristics of POS

- Allows cash, credit card, check or user defined types of payments
- Allows the entry of cash drawer opening & closing balance
- Supports multiple POS per location
- Dates and time stamps every transaction for better reconciliation
- Supports multiple locations with revenue segregation per Business Unit
- Allows sales on account via AR integration
- Creates customer profile on the fly for marketing activities
- Can be coupled with fidelity program (coupon, rebate, gift certificate)
- Allows price override with security audit
- Supports multi-currency
- Supports multiple payment methods in one transaction
- Allows inventory query on the fly
- Supports wide range of peripherals (bar code scanner, printer, displays...)
- Can be Integrated with fidelity program
- Allows return, refund, lay away transactions
- Keeps entire history of all transactions for an unlimited period of time
- Offers customizable management report
- Can be configured for disconnected mode in case of central system failure with synchronization







## MANUFACTURING

### BE EFFICIENT AND REDUCE COSTS

Reduces delays of production by getting the right information on inventory and production tracking. Visual scheduling acts as a dashboard on your production capacity. Fed in real time with shop-floor data acquisition the Manufacturing module of INTEGRA e-business is an invaluable tool for the production manager.

"...being on time and controlling costs is very important in today's global manufacturing environment. The manufacturing module provides us with the pulse of everything we do..."

*Michel Hémond, President, Belfab*

### Manage you production from end to end In control of your manufacturing operations

From light assembly to complete build-to-order manufacturing, the manufacturing module can handle your organization's workload. The automatic Work Order generation from either Order entry or the central Work Order generation screen is a tool to accelerate the pace of production management.

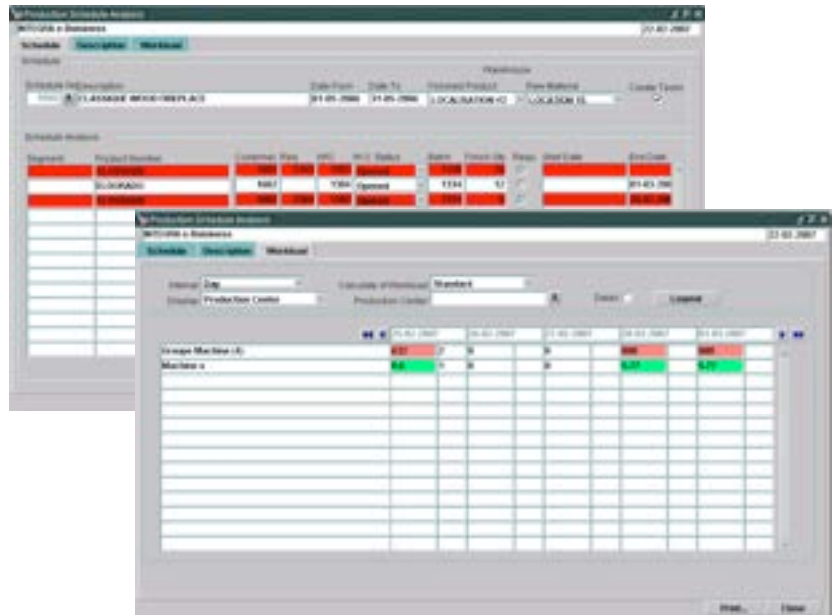
By launching a production simulation, the MRP functions look at your inventory and determine whether you have enough raw material on hand to launch a job. By doing the material requisition on the fly, instead of batching MRP, INTEGRA e-business notifies purchasing in the early stages of the manufacturing cycle, of the material required.

The advanced scheduling functions of the manufacturing module allow you to look at your job/operation/work center to identify potential production bottleneck. By drilling-down, you can identify which job is using your resources and take action. That schedule, when coupled with the shop floor data acquisition of INTEGRA e-business, is fed in real-time so you can follow up actual vs planned for any job and/or operation.

The integration with the document management tool of INTEGRA e-business allows the manufacturing module to become a central repository of information for production, assembly and QC of your product. As an example, a video of a complex assembly can be tied to the BOM record and viewed on demand.

Complete history of job cost is available on demand in order to improve the quoting process, the manufacturing process. Furthermore, cut and paste can be used to create a new part from an existing one. The manufacturing module simplifies your work.

For complex scheduling, INTEGRA e-business manufacturing module can be tied with Preactor ® for complete finite capacity scheduling



All the features you need

### Characteristics of Manufacturing

- Integrates with the order entry module for custom manufacturing and made to order manufacturing
- Uses min/max and data derived from customers' orders, to fit a made for stock manufacturing model
- Allows the creation of Work orders with an unlimited number of batches
- Offers unlimited transaction history of all jobs available on the fly

# MANUFACTURING MODULE (SUITE)

## ON TIME ALL THE TIME

The manufacturing module coupled with shop floor data acquisition acts as a living dashboard of your manufacturing operations. The color coding in your schedule allows you to quickly react to bottlenecks and enables you to deploy your resources, in order to meet production requirements.

“production is no longer an island of information. It is now part of the entire system...”

*Ron Reirson, CFO, ODC*



- Uses routing with unlimited steps/operations
- Supports unlimited number of work center and work center grouping
- Allows job cost based on standard cost and/or actual cost
- Offers comparative analysis between estimated job cost and actual job cost
- Calculates the job cost by activity, work order or batches
- Allows data entry of labor and machine time
- Allows material requisitions
- Permits material charge for accurate actual cost calculation
- Allows posting of work order cost
- Presents automatic accounting of work in progress (WIP)
- Permits project management
- Validates stock against production run to make sure sufficient raw material are available
- Allows the assignment and consultation of all open work orders for a specific period
- Offers multiple routing of BOMs, including detailed manufacturing steps
- Integrates with AutoCAD to update BOMs to track ECO - Engineering Change Order
- Integrates with inventory control and order entry for real time follow ups
- Offers customizable management reports
- Integrates with Excel for added flexible reporting.

### All the features you need Characteristics of Manufacturing

- Processes unlimited level BOM with unlimited number of parts in each BOM
- Revises BOM and ECO notes
- Updates BOM in batch and creates revision
- Allows the creation of generic routing that can be used with multiple products
- Prints a customizable traveler with all the relevant information (BOM, routing, customer information, sales order related information...)

Date: 22-02-2007		Workload										Page: 1 of 2									
Manufacturing Production Schedule/Plan																					
INTEGRA e-Business																					
Criteria:	Schedule No.:	17852 to 17852																			
	Date:	22-02-07																			
	Plant:	0740																			
Schedule No.:	180	Description: CLASSIQUE PISTON RELEASE										Material Cost									
Workcenter:	COOLANTON 40																				
												20-02-2007									
Excludes by Operation																					
Operation	A.L.S.	Chgs.	SCH.	Res.	A.L.S.	Chgs.	SCH.	Res.	A.L.S.	Chgs.	SCH.	Res.	A.L.S.	Chgs.	SCH.	Res.	A.L.S.	Chgs.	SCH.	Res.	
Process: Pump 020	100	0	0	0	100	0	0	0	100	0	0	0	100	0	0	0	100	0	0	0	
B.O. No.	Batch No.	Customer No.	Product No.	Start Date	End Date	Change															
100	100	180	CLASSIQUE	21-02-2007 09:00	21-02-2007 09:00	0															
100	100	180	CLASSIQUE	22-02-2007 09:00	22-02-2007 09:00	0															
100	100	180	CLASSIQUE	23-02-2007 09:00	23-02-2007 09:00	0															
Process: Release P																					
100	100	180	CLASSIQUE	21-02-2007 09:00	21-02-2007 09:00	0															
100	100	180	CLASSIQUE	22-02-2007 09:00	22-02-2007 09:00	0															
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Excludes by Production Center																					
Production Center	A.L.S.	Chgs.	SCH.	Res.	A.L.S.	Chgs.	SCH.	Res.	A.L.S.	Chgs.	SCH.	Res.	A.L.S.	Chgs.	SCH.	Res.	A.L.S.	Chgs.	SCH.	Res.	
Pump 020	100	0	0	0	100	0	0	0	100	0	0	0	100	0	0	0	100	0	0	0	
B.O. No.	Batch No.	Customer No.	Product No.	Start Date	End Date	Change															
100	100	180	CLASSIQUE	20-02-2007 20:00	20-02-2007 20:00	0															
100	100	180	CLASSIQUE	21-02-2007 20:00	21-02-2007 20:00	0															
100	100	180	CLASSIQUE	22-02-2007 20:00	22-02-2007 20:00	0															
Release P																					
100	100	180	CLASSIQUE	21-02-2007 09:00	21-02-2007 09:00	0															
100	100	180	CLASSIQUE	22-02-2007 09:00	22-02-2007 09:00	0															
100	100	180	CLASSIQUE	23-02-2007 09:00	23-02-2007 09:00	0															



## TIME AND ATTENDANCE

### MANAGE YOUR MOST IMPORTANT ASSET

It is 9:00AM do you know what your employee are working on? How much time was spent on Project X and by whom? Did we forget to invoice the time John Smith spent repairing this customer widget? The solution to all these questions is INTEGRA E-BUSINESS Time and Attendance module.

"...we have different employees category, hourly lab employees, salaried engineer working on project, we do it all efficiently using the time & attendance module..."

*Jeff Dufresne, Controller, Patriot System*

### Know where time is spent

#### Put first thing first

How does your company spend its most valuable asset? Can you be sure that time is properly used? The time control suite can help your company keep track. This module, using either a time-sheet or an electronic time clock, compiles all work done by employees to generate detailed time reports. The payroll integration module can export that information to various pay softwares (Kiss payroll, Saturn...) or payroll services (TD bank, ADP). The system eliminates double data entry since it brings back the outside payroll information to your General Ledger.

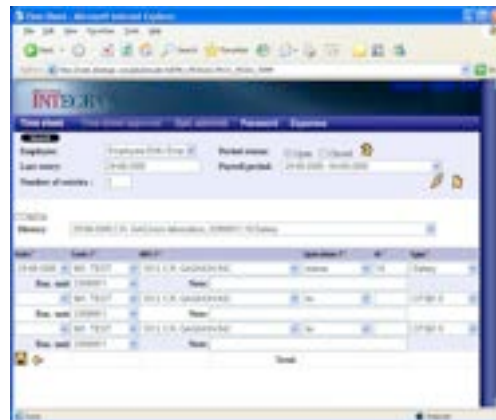
INTEGRA e-business Time Control module can be configured to your liking. From weekday worked, to work hour, planned break, operation and grace period, all these parameters are user customizable to fit your requirements. The same information is used to produce job costs, accounting of billed hours and payroll, making painful reconciliation process a thing of the past.

If your organization uses time billing, parts and labor or manufacturing job cost, this module does it all with its specialized interface. The Time-sheet along with its approval process can be used by people on salary while the electronic clock interface can be used by your hourly employees.

### All the features you need

#### Characteristics of Time & Attendance

- Saves time collecting, calculating and allocating employee hours—reducing up to 60% of your payroll preparation time
- Applies consistently payroll policies and work rules across your organization
- Optimizes workforce scheduling, operations and labor costs through insightful management reports
- Allows the time calculation for real projects cost
- Allows creation of standardized or customized week period
- Allows creation of standardized or customized work hour in a day with grace period and time penalty for late arrival
- Allows creation of standardized or customized break period
- Allows creation of standardized or customized operation
- Allows the validation of department and/or employee against authorized operation
- Allows posting of real cost to job cost
- Validates information in real time at data entry
- Keeps track of original entry, validated entry & manual adjustment
- Offers report writing capability with 5 selectable columns for time reporting by: Work order, employee, operation, duration, department
- Exports to external pay system
- Imports GL pay entry from external system
- Enables HTML base time-sheet entry in simple or detailed mode
- Offers online approval of time-sheet







## DOCUMENT MANAGEMENT

### ATTACH DOCUMENT EVERYWHERE

Everything cannot be generated within your ERP system? NO PROBLEM, just use the clip to attach an hyperlink of an electronic document to any record in INTEGRA e-business (BOM, Word Quote, Drawing...)

### Make your system the gatekeeper Access to info quickly

How many times did you keep starting at directory of files to try to find the one you need? Allow the INTEGRA e-business document management, better known as the clip, to help you. Need a picture of a product, a brochure do not go digging in your files, simply click on the clip and VOILÀ!

The Document module allows any electronic file to be attached to any record in the system. Attach faxes, contracts, MSDS sheets, spreadsheets, images, orders and other critical justification items. Most importantly, the documents you need for compliance or conflict resolution are in the system associated with the appropriate record.



## WORKFLOW APPROVAL

### THE ELECTRONIC WAY TO SIGN

The workflow and approval module of INTEGRA e-business is an infrastructure module that allows your company to reinforce its workflow by tracking action to be taken on triggers.



### How to make sure it all gets done automated notification

The Restriction and approval module provides the control and application of business rules by triggers based on events and user rules and permissions. With the business rule predefined and configured, the system assumes control and initiates a message advising of the next step, i.e. "awaiting managers approval". The system then forwards the transaction to the user, resource or equipment with the appropriate authority as established in the rule. If the transaction diverges from the rule, the transaction will await the approval or rejection from the user with the appropriate level of security and authority.

There is a wide choice of rules, approvals and restrictions that are applica-

ble. The notification can be an e-mail, a screen alert or the automated printing of a document. The Restriction and Approval module includes four customizable rules regardless of the number of users.

Create business rules with alert messaging across all modules or create a workflow for approval/restriction to specific users. Ensure conformance to processes by applying operational controls.

This module allows the digital approbation of a document. It is a technology that can be added as required in any INTEGRA e-business screen.

- Creates rules of approbation and workflow
- Gives approbation privileges to selected users
- Approves document at the touch of a button.

- Unlimited use example:
  - Turn quotes into orders
  - Send e-mail notification on shipment of orders
  - Restrict shipment to match credit management policies





## DATA ACQUISITION

### DATA ENTRY IN REAL TIME

Our data acquisition suite has the module you need to capture the information where and when it is generated. From time entry to material control, including material charges, the information is captured in INTEGRA e-business on the fly.

“...We track our projects up to the minute and know exactly where we stand, since all the data is captured on the floor in realtime with INTEGRA e-business...”

*Sonia De Almeida, Controller, Mil-quip*

### Get up to the minute update

## Capture all the information

Capturing the information where it originates will make sure it is available when you need it. By automating the data entry, you reduce the error rate and reduce paper shuffling. Any number of applications can be developed with this flexible infrastructure using HTML.

- Can support bar code, magnetic card reader and touch screen terminals
- Gives the user instantaneous feedback, i.e.: if a user wants to log time to an inactive project he will be notified at data entry and will be able to correct the mistake

### Time control the easy way

## Electronic time clock

This component of the shop floor data acquisition allows the set-up of electronic time clocks where you need them



to reduce travel time for your employees.

It also feeds data transparently to job cost and payroll.

- Validates operations against employee competence record.
- Fields available for input: Employee, Work order, Tasks, Batches and Quantity produced

### On the fly inventory update

## Quickly update inventory

This module allows the entry of material charged to a job. Therefore, information is fed and validated in real time to the Inventory Control module and the feedback is provided through the terminal.



It efficiently does the following:

- Permits online material charging for accurate cost
- Validates actual stock availability

### Pick/pack and ship faster

## Customer get the product faster

This module integrates with batch picking; wave picking and priority sorted pick to help you prepare these important customer shipments based on your business process. Picking the products for an order happens in up to 50% less time and the shipment information is updated in realtime so no more transcription error and paper shuffling in the warehouse..

### All the features you need

## Real time data acquisition

- Customizable template based HTML
- Unlimited items input
- Designed with easy of use in mind
- On line validation.
- NO complex import & export
- Modern look
- Various input methods: bar code 2D and 3D, magnetic card, biometric,...



## NON-CONFORMITY

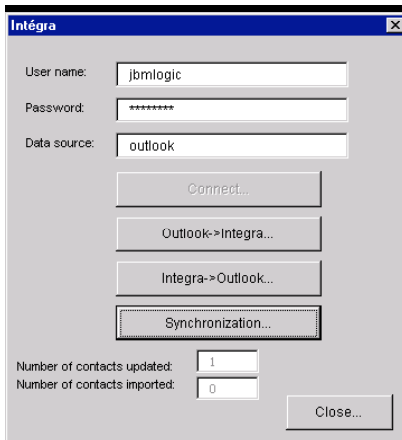
### TRACK ALL DEFECTS

Need to keep track of all issues related to quality, manufacturing, installation, bad design, and assign costs to the proper department; Keep detail documentation of the root causes and solutions.

### Why product fail and what does our company do about it Trace all steps of issue resolution

The Non-Conformity module manages the irregularities in your business processes and can tie into TQS, or ISO. Simply enter the description of the problems, categorized by cause, calculate the cost and establish the responsibility. The module permits data entry of complaints received from clients and plans client visits to better understand and resolve problems.

The Non-Conformity module interface manages corrective measures adopted with the goal of addressing non-conformity.



The MS Outlook connector synchronizes your contacts and system tasks between INTEGRA e-business and Outlook. The MS Outlook connector integrates with the System Manager, Accounts Payable and Accounts Receivable modules. It provides the following functionalities: Synchronization of Outlook contacts with Integra client contacts, transparent mail out of Integra and reminder notifications. .

## OUTLOOK CONNECTOR

### INTEGRATE E-MAIL

Share and synchronize Outlook contact and e-mail between INTEGRA e-business and your Outlook client with the Outlook Connector module.

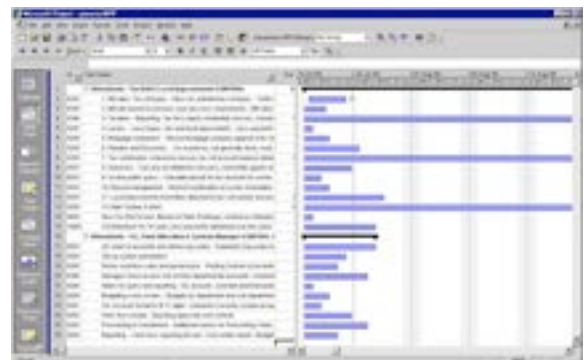
## PROJECT CONNECTOR

### INTEGRATE MS-PROJECT

Integrate, in a transparent fashion, MS-Project with INTEGRA e-business for presentation or project tracking.

### Keep the tools you know but leverage your ERP Full MS-Project integration

The MS Project Connector allows transparent imports of tasks and resources in Microsoft Project from Integra e-business work orders and tasks. It can be displayed as Gant charts and updates the tasks and resources from the manufacturing module.





## ELECTRONIC DATA EXCHANGE

### EDI AND BEYOND

Whether your company needs simple ASCII file exchange, XML live feed or standard EDI, INTEGRA e-business will allow your system to be interconnected with your business partners.

“..with over 100 EDI documents we exchange a day, we needed a transparent and efficient EDI solution, INTEGRA provides seamless integration with our customers EDI documents..”

*Greg Porter, VP of Operations, Swing Ltd.*

### EDI documents in a flash **True integration**

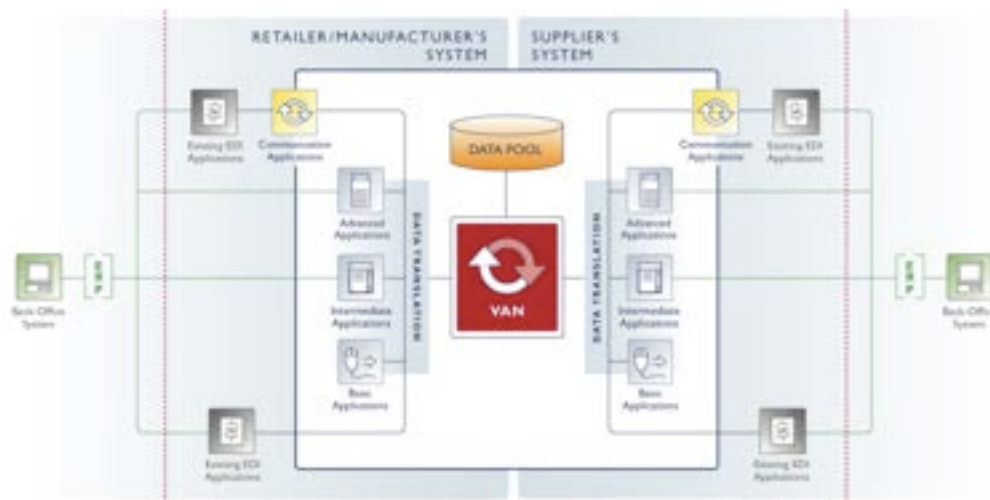
The EDI module reduces errors, time and money on custom development and manual input of the large volumes of transactions between trading partners.

The EDI module permits the extraction of data from different applications, databases and file formats. This module imports/exports data in a standard and customized format, enabling your company to exchange data with any trading partners.

The EDI module technology, based on envelopes and templates, allows trading partners to predefine the format of the inbound and outbound file transfers. Centrally maintained templates, along with a record of the path of file transfers and the success or error of the transfers, remain within the EDI module. This module supports not only EDI format but also XML, fixed length ASCII and comma separated for complete Input/Output of all information available in your accounting system.

### All the features you need **Characteristics of EDI module**

- No limit of transactions
- Unlimited historical transactions
- Validation of syntax and rule of your business documents
- Management of delivery addresses
- Complete legacy EDI support
  - PO 850
  - INVOICE 810
  - ASN
  - ACK 997
- Support for high volume import
- ASCII Flat file, comma delimited and separator based (CSV)
- XML file support
- Live XML feed
- Document creation and updates







## ENCUMBRANCE ACCOUNTING

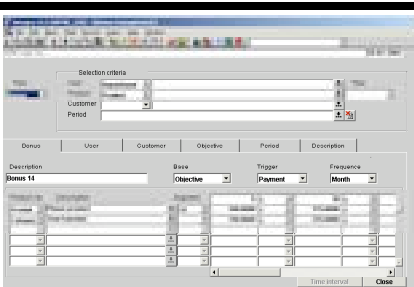
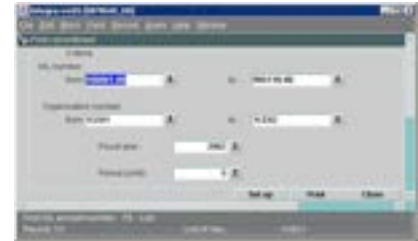
### ADVANCE BUDGET TRACKING

This module allows public organizations and companies that manage funds to know, in an instant, what budgeting amounts were allocated but are still available.

How much money was spent and how much is left?

### Keeping track of budget allocations

The Encumbrance accounting module offers real-time budget management for the validation of transactions against reserved funds. The module controls expenditures against budget by auditing in real-time, all outstanding transactions against a budget and allowing approval controls for management oversight. The module offers drill down from any budget to its related documents.



Your commission plan on the fly

The sales commission module allows you to create sales objectives and sales

commission plans. This module allows you to configure various types of commission plans and track percentage of profits, percentage of sales, commission scales and commission windows. This information is available via a live ODBC link for graphic representation and custom reports using third party reporting tools such as Microsoft Excel notifications.

## SALES COMMISSION CALCULATION

### COMPLEX CALCULATION MADE EASY

No matter how complex your commission plan, Integra e-business will manage it. Enter the parameters, the triggers and frequency to produce the report you need.

## QUOTES & ESTIMATES

### EASILY EVALUATES YOUR COST IN ORDER TO QUOTE

When your company needs to evaluate all operations and materials required for a job in order to properly quote a customer, INTEGRA e-business quoting module comes to the rescue.

A tool for manufacturer to properly estimate costs for a quote.

### All the information required to do a quote

The Quotation Module allows you to estimate time and material requirements for a quote. The reports created by this module are the basis of simple or complex customer quotations. The module allows you to:

- Record customer information
- Select material from product list or free form text input
- Create a detailed routing of the process and time required to calculate costs
- Print a report of cost category estimates
- Create templates for re-use

